

* Attracted an average of 17 new clients per quarter in 2018
* Met all quarterly quotas, exceeding them by 22.5% on average
* Handled up to 27 projects at once, while maintaining a 99.5% satisfaction rate among my clients
* Recognized with “Outstanding Achievement Award” in a company of 500+ people, indicating my innate desire to excel

awards

Oracle E-Business Suite

Microsoft Dynamics

Active Listening

Critical Thinking

Negotiation

key skills

Intuit QuickBooks

BA BUSINESS ADMINISTRATION  
*University of Southern California  
2005–2009*

3.9/4 GPA

EMPLOYEE OF THE MONTH

December 2009, Didier Sachs

OUTSTANDING ACHIEVEMENT AWARD

2017, Claredon Smith

qualifications summary

* Monitored client accounts, analyzed incomings and outgoings, and performed daily, weekly, and annual forecasts
* Exceeded 2014 sales target by 47%
* Strategized with team to win market share from competitors
* Implemented marketing initiatives, boosting revenue by 4.7%

SALESMAN

*Didier Sachs / Los Santos, CA / 2008–2011*

* Networked effectively with clients, increasing revenue by 47% in just 5 months
* Recognized as Employee of the Month as well as Top Salesperson 3 times for exceeding sales objectives

ACCOUNT CONSULTANT  
*Legal Genius / Pasadena, CA / 2011–2015*

* Manage accounts worth $4.7 million in annual sales
* Selected to train 3 new account managers on the basis of my stellar track record
* Increased business volume by 150% by implementing new customer service initiative
* Recovered 15 dormant accounts worth a total of $500,000

142 Your Address Blvd.,   
Long Beach, CA, 90847

ACCOUNT MANAGER

from Resume Genius

professional experience

educationCV

contact

(562) 947-2858

DiegoRamirez@gmail.com

Linkedin.com/in/DRamirez

ACCOUNT MANAGER  
*Claredon Smith / Los Angeles, CA / 2015–present*

Dear Job Seeker,

PLEASE note that you \*must\* install the font files to make this resume template work. It’s very simple to do – **just follow the instructions in the “Read Me” file in the Zip file you downloaded this template from.**

If you’re struggling to write your resume, **don’t worry.** You’re in good company – everyone struggles with it. For a high quality resume that will land you employment, we recommend [consulting the certified experts at Resume Writer Direct](https://resumewriterdirect.com/?utm_source=Word_Doc&utm_medium=RWD_Link&utm_campaign=RG_Downloads).

Or, here’s some other content that might help you finish your resume.

* [Free Resume Builder](https://resumegenius.com/?utm_source=Word_Doc&utm_medium=Resume_Builder_Link&utm_campaign=RG_Downloads)
* [How to Write a Resume](https://resumegenius.com/how-to-write-a-resume?utm_source=Word_Doc&utm_medium=How_to_Write_Resume_Link&utm_campaign=RG_Downloads)
* [Resume Samples by Industry](https://resumegenius.com/resume-samples?utm_source=Word_Doc&utm_medium=Resume_Samples_Link&utm_campaign=RG_Downloads)

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* [Cover Letter Builder](https://resumegenius.com/cover-letter-builder?utm_source=Word_Doc&utm_medium=Cover_Letter_Builder_Link&utm_campaign=RG_Downloads)
* [How to Write a Cover Letter](https://resumegenius.com/cover-letters-the-how-to-guide?utm_source=Word_Doc&utm_medium=Cover_Letter_Guide_Link&utm_campaign=RG_Downloads)
* [Cover Letter Examples by Industry](https://resumegenius.com/cover-letter-examples?utm_source=Word_Doc&utm_medium=Cover_Letter_Examples_Link&utm_campaign=RG_Downloads)